

# BERK ŞAFAK

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## Profile

Skilled Marketing Data Analyst with 3+ years of experience in marketing data analytics and financial modeling. Proficient in Tableau, Python, and SQL, with a strong background in Business Management and AI ethics. Has experience delivering actionable insights through KPI-driven data visualization and advanced analytical skills.

## Professional Experience

**MARKETING DATA ANALYST, ARVENSIS AGRO S.A**

09/2021 – present | Remote Role

- Analyzed 300+ datasets using Tableau, creating KPI dashboards to identify trends
- Utilized Python libraries (Pandas, NumPy, Statsmodels, SciPy) for data cleaning, statistical analysis, predictive modeling, and forecasting, enabling data-driven marketing insights and campaign optimization
- Applied A/B testing to optimize agricultural marketing strategies, achieving a 20% increase in campaign effectiveness and a 15% boost in customer retention.

**JUNIOR MARKETING ANALYST, ARVENSIS AGRO S.A**

09/2019 – 08/2021 | Ankara, Turkey

- Completed 3-month training in Zaragoza, Spain.
- Collaborated with the engineering team to enhance product-market alignment.
- Developed Tableau dashboards to visualize crop performance and market trends
- Assisted in field data collection, improving data accuracy for decision-making.

## Portfolio Projects

**Regional Analysis of Ingredients Consumption with SQL / Tableau / Excel**

**Turkish Recipes Handbook with SQL / Tableau / Python**

**Optimizing Local Pizzeria Operations with SQL / Tableau / Excel**

**Housing Insight Dashboard with Tableau / Excel**

**Amazon Customer Review Analysis with Python**

**Data Related Jobs Salaries for 2022 with Tableau**

## Education

**Intercultural Communication, Adam Mickiewicz University**

10/2021 – 07/2024 | Poznań, Poland

- Artificial Intelligence Ethics in EU

**Business Management, Hacettepe University**

09/2015 – 09/2019 | Ankara, Turkey

- Database Management / SQL / Advance Statistics

## Skills

**Tableau** | **Python** — Pandas, NumPy, Scikit-Learn, Statsmodels | **SQL** — MySQL | **Power BI** | **Microsoft Excel** — Functions, Modelling

## Certificates

IBM Data Science Professional Certificate | Python and Tensorflow for Data Science | Learning SQL with Applications | Modeling Risk and Realities

## Languages

**English** — Fluent

**Polish** — Conversational

**Turkish** — Native/Bilingual

**Spanish** — Conversational